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10 November 2026

Professor Roman Matousek
Department of Economics and Finance
The Hang Seng University of Hong Kong
rmatousek@hsu.edu.hk

Dear Professor Matousek,

I am writing to apply for the Associate Professor / Assistant Professor post in the Department of Economics and Finance (Ref: AssoP/AsstP (EAF) 2026-10-30). I am a Ph.D. candidate in Economics at the Hong Kong University of Science and Technology. I expect to graduate in June 2027 and can start in August 2027.

The strength I would bring is teaching and empirical work on large data. From 2020 to 2025 I was a teaching assistant for undergraduate macroeconomics, the economics of uncertainty and information, and Ph.D. microeconomic theory, with an average evaluation of 4.72/5. In 2026 I designed and taught the mathematics camp for the MSc in Economics (4.53/5). My research estimates structural models on transaction data. The job-market paper studies how an online return policy changes purchases and returns. A second project, with Kohei Kawaguchi and Kei Kawai, uses Japanese bookstore point-of-sale records. I work in English, and I am happy to teach, develop modules, and take on student and administrative duties in a liberal-arts setting.

The weakness I should state is the match to the finance side of the post. I do not yet have peer-reviewed publications; the papers are working papers. I have not been the instructor of record for Bachelor's or Master's modules in finance, real estate, investment, financial institutions, FinTech, or ESG. My field is empirical industrial organization and digital economics, not finance. I can teach introductory economics, macroeconomics, and the quantitative parts of a finance course, and I would need to build the specialist finance teaching.

Thank you for considering the application. I can be reached at khsu@connect.ust.hk or +852 6840 9753.

Sincerely,

Ke Cheng HSU